



## LynTec Names Martin Dornfeld as National Sales Manager

LENEXA, Kan. — Jan. 14, 2016 — [LynTec](#), a leading manufacturer of innovative electrical power control solutions for professional audio, video, and lighting systems, today announced that Martin Dornfeld has joined the company as its new national sales manager. In this position, Dornfeld will work directly with new and existing LynTec customers to ensure the best possible power distribution and control solution for any installation.

“As a result of the rapid growth the company experienced in the past year — with its move into a new and larger facility and the promotion of Dan Nguyen to vice president of engineering — it was essential to have a dedicated sales manager to help us maintain and expand operations in 2016 and beyond,” said Mark Bishop, president of LynTec. “In his long career, Martin has amassed invaluable expertise in electrical systems for the markets we serve and has earned the respect of many in the AVL design community. His experience and relationships will be a real asset in our continual effort to anticipate and answer customers’ power-related challenges.”

Dornfeld brings 30 years of systems development and implementation, project management, technical sales, training, and customer service to his role at LynTec. Immediately before joining LynTec, Dornfeld spent more than 11 years at AC power-conditioning manufacturer, SurgeX, rising to the head of the commercial sales organization during his tenure. While at SurgeX, Dornfeld focused on the electrical requirements and issues related to the pro audio, security, education, government, and military marketplaces and worked closely with engineers on product development. Beyond his experience at SurgeX, Dornfeld has diverse business experience and proven success at companies ranging from small entrepreneurial businesses to global pharmaceutical enterprises.

“I’m very excited to help LynTec usher in this new chapter of the company’s growth,” Dornfeld said. “With the changes happening in the power industry, and in AVL design in particular, I believe that LynTec is poised to make a significant impact in terms of control and education. I’m proud to be joining the team and helping to fulfill this mission.”

More information on LynTec and its full line of products is available at [www.LynTec.com](http://www.LynTec.com).

*More...*

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**About LynTec**

LynTec is a leading manufacturer of innovative electrical power control solutions for professional audio, video, and lighting systems. Working closely with system designers, LynTec incorporates electrical protection, circuit switching capabilities, and an operational controller within a common enclosure — saving valuable wall space, lowering installation costs, and simplifying system operation. This state-of-the-art approach to electrical control solutions has positioned LynTec as a trusted resource for any installation with complex power control requirements. More information is available at [www.LynTec.com](http://www.LynTec.com).

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